# Sioux Falls Figure Skating Club Board of Directors Monthly Meeting Minutes Wednesday, July 24th, 2024, 8:30pm - Zoom

**Present:** Molly Daniel, Wendy Quam, Riley Block, Kendra Karsky, Krystal Paulson, Mackenzie Melstad, Deb Melstad, Tasia Hillestad

**Call to Order**: The meeting was called to order by President Kendra Karsky at 8:30pm.

Approval of Agenda: 1<sup>st</sup>: Molly Daniel, 2<sup>nd</sup>: Krystal Paulson Approval of June Minutes: 1<sup>st</sup>: Krystal Paulson, 2<sup>nd</sup>: Raegan Kline

#### **REPORTS**

### Coordinator's Reports

## **Deb Melstad: Membership & Volunteer**

- Two club members still owe fundraising dollars after many communications sent. \$5 late fee added per month.
  - Riley will call members to discuss options
- Goal is to get all members to volunteer instead of pay, but \$4,951 was raised from families that chose to pay.
- Alarming number: 17 home club members who have not bought memberships yet for 24-25
  - Deb and Riley working together to reach out to them.
- Deb compiled a report with an overview of fundraising and volunteer \$\$. See below.

#### Raegan Kline: LTS

- Second summer session: 50 skaters
- Shooting Stars
  - June 13 skaters; \$600
  - July 14 skaters; \$704
  - August 15 skaters; dollars pending
- Using attendance tracking: Uplifter
- Fall signup dates will be released soon
  - September 4 is the first day of Fall programs

### **Tasia Hillestad: Events Coordinator**

- Dates are set:
  - USFS LTS USA competition October 25-26 (very comparable to ISI)
    - Invite regional clubs: Mitchell, Pierre and Watertown
    - Awaiting name and budget; need ASAP
  - Winter Show December 15
  - SF ISI competition March 14-16
    - Idea: small clinic on Friday night. More details to come
  - Spring Show May 3

- Would like to set formal budget for each event
- Structure volunteers differently for each event
  - Volunteer coordinator for each event
    - Can assign duties on SignUp genius
  - Fundraising/Ad Sales
  - Food (where applicable)
  - Decorations
  - Meet once a month to work on details
  - Tasia is working on detailed document with all of these details
- How do we share documents with non sffsc email members?
  - Google Meet
  - Volunteer coaches communications
- Can the club purchase a Zoom membership?
- Structure for saving historical information
- Previous vendor agreements & fees; where is it saved?

### Secretary's Report: Molly Daniel

Updated Staff and BOD contact sheet saved on Drive, linked HERE

### Treasurer's Report: Wendy Quam

- Wendy still getting acquainted with financials
- Does BOD need to approve the fundraising ideas for the year ahead; still working on tracking money made from each fundraiser
  - No more Flyboy
  - o Keep: dine-in, Butter Braids

### Motion to approve report:

- 1st: Molly Daniel
- 2<sup>nd</sup>: Kenzie Melstad

### Marketing Report: Submitted by Riley Block

Working on marketing timelines for each event and registration announcement. More details in Director report.

## **Director's Report:** Riley Block, Club Director

- Summer Programming
  - HA 35 and 30 skaters; 43/40 last year
    - Inquiries for Fall
    - Anticipate busy session; help wanted for coaching
  - Skills clinic: 13 for next session
    - Not a lot of opportunities for 9 and younger
  - Advanced

- Attendance is lower on Thursday for MIF and Dance
  - A lot of drop-in versus package
- Freestyle
  - Busier than usual
  - Next summer drop Thursday morning and look for extra hour Monday or Thursday evening
    - Busy Thursday nights; 20 is safe number; getting 16-18 per night
- Summer Training
  - Had to cancel last session
  - Need to market better
  - Coaches see progress from skaters
- Finalized Calendar
  - Ice time has been secured, events set, and competitions scheduled
  - Will add fundraising, special events as needed
- Fall Registrations
  - Release date for major programming by August 1
  - Still working on TOI, Schools Out and Advanced
  - Hockey Cheer is new program being offered this year; working with Elle Quam on ideas
    - Use same ice time as TOI with one additional coach
    - Perform at Flyers games
    - Flyers coaches and leadership are favorable, but no response from their board
    - Contacting with SF Power next
- Invoice Policy
  - Propose that we update our policy to include a \$5 fee for creating an invoice
    - Specifically for walk-ins; takes a lot of manual work
  - BOD approved the late-fee of \$10 in 2023; Riley will doublecheck
    - Need to send a policy update to club members from Riley
    - Add notation to website as well
- Officially announced Mackenzie Melstad as SFFSC coaches representative
- Budget Updates
  - Riley working with Heather
  - Solidifying volunteer/fundraising/events budgets
- Policy for pick-up from July incident
  - Was a miscommunication between parents
  - Ensure emergency contact info is on all sign-ups (Deb will add)
  - Does our insurance cover Scheel's Ice Plex employees who got involved?

- Minor skating coaches were left in charge and that cannot happen again. An adult SFFSC employee needs to be prepared to stay until all skaters are picked up
- Riley will create a written policy for special events
  - LTS parents should remain at rink for safety/injury issues
  - Look at SafeSport coaches training
- Move ISI & Spirit Wear to next meeting
  - Kenzie has report of remaining items
  - Skater council needs to be assembled Kenzie has been given the "GO" to move forward

Motion to Approve: 1st: Kendra Karsky 2nd: Kenzie Melstad

Coaches Report: Mackenzie Melstad

None

#### **OLD BUSINESS**

Skate-A-Thon is only fall fundraiser, keep it. Butter Braids for spring before Easter. Be on the lookout for other dine-in opportunities.

### **NEW BUSINESS**

None; ran out of time

Next Meeting: August 20 7:30-9pm

Adjournment: Motion to Adjourn-

1<sup>st</sup>: Kendra Karsky

2<sup>nd</sup>: Molly Daniel

Meeting adjourned @ 10:45pm

# 2023-24 Fundraising & Volunteer Report

- Total Amount Invoiced = \$15,225 [48 Families: Home = 33, Aspire=9, Secondary=6]
- Total Amount Due (after completed requirements were deducted) = \$4,951.27 [31 families]
- Unpaid 2023-24 Fundraiser/Volunteer Requirements = \$161 [1 family]

2024-25 Membership Report	2024-25	2023-24	2024	2023	2024	2023
SFFSC Club Memberships	YTD	LY-YTD	June	LY-June	July	LY-July
LTS	54	40	34	22	20	18
НА	45	28	32	27	13	1
Aspire	4	7	2	3	2	4
Home Club	31	37	17	16	14	21
Sunlight	0	0	0	0	0	0
Collegiate	1	3	1	2	0	1
Secondary	2	0	1	0	1	0
USFS	0	0	0	0	0	0
ISI	2	0	1	0	1	0
Summer Skater (2024)	21	5	18	2	3	3
Coach	20	22	15	10	5	12
Admin	5	5	3	0	2	5
Total Number of SFFSC Memberships	183	147	123	82	60	65
Total Number of SFFSC Members	177					
Guest Day Pass	1	7	0	0	1	7

## Scrip (RaiseRight) Report

2024	rebates eamed	to club	to families
Jan Totals		\$30.46	\$172.58
Feb Totals	\$385.43	\$59.40	\$326.03
Mar Totals	-	\$48.74	\$257.22
Apr Totals	\$207.24	\$31.09	\$176.15
May Totals	\$467.31	\$79.39	\$386.82
June Totals	\$230.46	\$39.46	\$191.00
YTD Totals	\$1,801.92	\$288.53	\$1,509.81